



# THE ProAV Integration Leader

## USAVGroup.net

USAV currently consists of 44 integrators located throughout the United States and Canada

32 Integration Services Group Members ★ 12 Buying Group Members

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**COLLECTIVELY GROUP MEMBERS GENERATED \$512 MILLION OF GROSS REVENUE IN 2013**

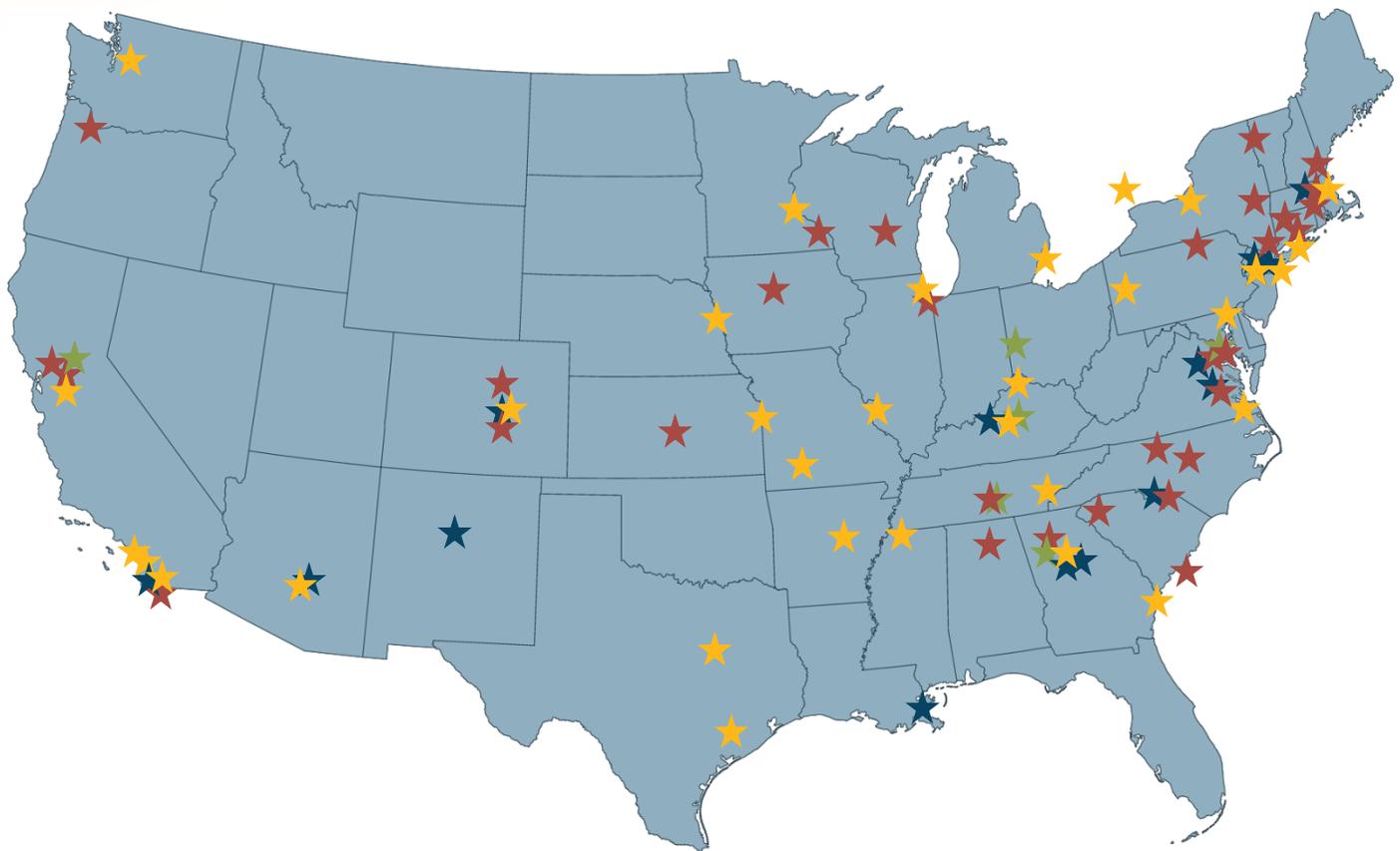
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### USAV Integration Services Group Members:

- ★ Have over 405 Certified Technology Specialists, 43 Certified Technology Specialists in Design, and 47 Certified Technology Specialists in Installation
- ★ Plan and execute ProAV projects using 134 Engineers including 29 Professional Engineers, 61 Cisco Certified Engineers, and 26 Microsoft Certified Systems Engineers
- ★ Adhere to the high quality of InfoComm design and installation standards with over two-thirds of Integrators holding InfoComm AudioVisual Solution Provider (AVSP) designations
- ★ Purchased \$281 million of ProAV equipment in 2011, \$255 million in 2012, and \$250 million in 2013
- ★ Manage ProAV projects using over 100 project managers, including a significant portion with advanced project management designations from the Project Management Institute
- ★ Employ 1,337 full-time employees, 299 sales employees, 201 installation crews, 146 service technicians, 91 certified programmers, and operate 211 service vehicles
- ★ Have significant experience completing projects in a variety of areas including: Call Centers, Command and Control, Digital Signage, Education and Training, Healthcare and Telemedicine, Houses of Worship, Integrated Collaboration Workspaces, IT Infrastructure and Services, Large Public Venues, Legal and Judicial, Lighting and Room Control, Media and Content Management, Meeting Rooms and Briefing Centers, Rentals and Staging, Secure Government and Commercial AV, Television and Cable, and Video Conferencing

**USAV Dealer Members** are located throughout the country providing clients with the benefits of a nationwide network of ProAV specialists and a personal relationship with local ProAV experts.

- ★ USAV's MSA population coverage is approximately 151 million
- ★ Members service 85 percent of the top 25 and 81 percent of the top 50 major metropolitan areas in the United States



★ Integrator Headquarters   ★ Branch Office   ★ Sales Office   ★ Buying Group Office

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**USAV is the leading association of professional audio-visual integrators in the country.**

As a comprehensive network of high-quality ProAV dealers, members are aligned with the industries top integrators and manufacturers to better provide clients with cutting-edge AV solutions at competitive prices. Integration services companies must complete an extensive application and review process and are required to meet specified qualifications on their way to joining USAV.